

Ishaan Singh Gill

ishaangill24@gmail.com | linkedin.com/in/ishaan-singh-gill

EDUCATION

MSc Management University of Warwick, WBS	09/2026 – 09/2027 Coventry, UK
BBA (Hons.) O.P. Jindal Global University	07/2021 – 06/2024 Sonipat, India
Higher Secondary Mayo College Grade: 94.8%	05/2020 – 05/2021 Ajmer, India

WORK EXPERIENCE

Manager - Operations Gill World Immigration Consultants <ul style="list-style-type: none">Analysed bottlenecks across consulting, sales and documentation workflows, leading a 10+ member cross-functional team to redesign processes and reduce application turnaround time by 15%.Implemented a centralised digital file management system, streamlining document workflows and eliminating manual delays across high-volume client applications.Developed a delegation framework for file approvals, reducing delays caused by management dependencies while maintaining senior-level oversight and accountability.Conducted market and competitor analysis to integrate immigration and air-ticketing services, contributing to 12% Q2 2026 revenue growth, compared with 6% in Q2 2025.	10/2025 – 09/2026 Nawanshahr
Digital Marketing Strategist Gill World Travels <ul style="list-style-type: none">Built the company's digital footprint from the ground up, establishing social media as a new customer acquisition channel.Analysed customer and campaign data to design targeted Meta advertising campaigns for immigration services, increasing leads by 30% and total sales by 10% in Q1 2025.Conducted A/B testing across audience segments, creatives and budgets to evaluate campaign performance, reducing Customer Acquisition Cost (CAC) by 18%.	06/2024 – 10/2025 Nawanshahr
Applications Intern Silverfern Education Consultants <ul style="list-style-type: none">Evaluated student visa frameworks and regulatory requirements across 4 key global markets (UK, US, Canada, Australia) to optimise client application pipelines.	01/2022 – 02/2022 Chandigarh
Air Ticketing Intern Gill World Travels <ul style="list-style-type: none">Analysed airline inventory data and managed end-to-end flight booking operations, ensuring zero booking errors across high-volume customer itineraries.	05/2020 – 06/2020 Nawanshahr

LEADERSHIP AND AWARDS

Head of Events Team O.P. Jindal Global University <ul style="list-style-type: none">Directed and mentored a 50+ member student team to plan and execute 5+ large scale flagship events, engaging 10,000+ attendees and high profile headline artists.Coordinated across teams to resolve real-time operational disruptions, prioritising critical interventions under tight deadlines to ensure seamless execution.	07/2023 – 06/2026
House Captain Mayo College <ul style="list-style-type: none">Directed student welfare and residential operations across 60+ boarding students.	07/2020 – 05/2021
Shooting Captain & Sports Scholarship Mayo College <ul style="list-style-type: none">Led and trained a 15+ member varsity shooting squad for state and national competitions.Awarded a 20% sports scholarship covering tuition and accommodation.	07/2020 – 05/2021
Renowned Shooter National Rifle Association of India <ul style="list-style-type: none">Awarded Renowned Shooter status by the NRAI in the National Championship.	01/2020

ADDITIONAL INFO

Courses : Google Digital Marketing & E-commerce Certificate

Interests : Creative Arts - Clay modelling and sculpture | Beatboxing

Skills : Process Optimisation | Microsoft Excel (Data Analysis) | Stakeholder Management | Business Analysis